

EXHIBIT

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21-cv-00260-PB

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LBRY Inc

Profit and Loss

January 2018 - March 2021

	JAN - DEC 2018	JAN - DEC 2019	JAN - DEC 2020	JAN - MAR, 2021	TOTAL
Income					
LTCG		-13,827.97			\$ -13,827.97
Refunds-Allowances	13,329.01	277.46	110.00		\$13,716.47
Sale of LBC			1,423,716.70	2,798,981.35	\$4,222,698.05
Sales			1,399.40		\$1,399.40
Sales of Product Income	5,284,454.85	734,986.59	414.51		\$6,019,855.95
Service/Fee Income				5,603.80	\$5,603.80
Services			6,105.72	4,493.89	\$10,599.61
Total Income	\$5,297,783.86	\$721,436.08	\$1,431,746.33	\$2,809,079.04	\$10,260,045.31
GROSS PROFIT	\$5,297,783.86	\$721,436.08	\$1,431,746.33	\$2,809,079.04	\$10,260,045.31
Expenses					
Advertising	135,036.23	67,721.45	72,465.80	239.97	\$275,463.45
Bad Debts		1,281.93			\$1,281.93
Bank Charges	894.13	1,634.50	845.82		\$3,374.45
Charitable Contributions	3,402.40		250.00	475.09	\$4,127.49
Commissions & fees				30,000.00	\$30,000.00
Computer & Internet	15,474.61	13,841.74	7,957.04	1,398.84	\$38,672.23
Creator LBC Buyback				40,185.00	\$40,185.00
Dues & Subscriptions	11,273.55	16,021.00	3,081.00		\$30,375.55
Insurance	6,251.75	9,153.90	6,455.63	989.13	\$22,850.41
Insurance - Liability	4,157.00				\$4,157.00
International Employee & Freelance	614,628.56	407,290.34	339,823.56	110,686.27	\$1,472,428.73
Privileged					
Meals and Entertainment	20.00	6,111.25	206.95	85.10	\$6,423.30
Office Expenses	45,019.85	14,651.53	7,683.25	3,330.22	\$70,684.85
Other General and Admin Expenses	1,827.70	51.07			\$1,878.77
Payroll Expenses					\$0.00
Taxes	105,678.83	85,063.68	59,316.00	20,183.44	\$270,241.95
Wages	1,132,321.02	1,034,190.06	712,632.50	257,894.25	\$3,137,037.83
Total Payroll Expenses	1,237,999.85	1,119,253.74	771,948.50	278,077.69	\$3,407,279.78
PR Firm Fees				25,080.00	\$25,080.00
Promotional	11,500.00				\$11,500.00
Reimbursements	28,012.21	56,322.29	47,311.12	9,952.83	\$141,598.45
Rent or Lease	43,679.50	43,084.00	44,588.40	11,446.00	\$142,797.90
Repair & Maintenance		39.74			\$39.74
Servers	134,189.09	109,696.75	276,811.31	170,168.60	\$690,865.75
Shipping and delivery expense	58.20	85.47			\$143.67
Stationery & Printing	39.00				\$39.00
Taxes & Licenses	4,796.38	35,387.21	4,314.87	2,230.00	\$46,728.46
Travel	74,075.62	35,745.91	97.01	7,853.35	\$117,771.89
Travel Meals	24,671.85	7,846.79	505.10	53.40	\$33,077.14
Uncategorized Expense		140.00			\$140.00

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Utilities & SaaS	59,642.15	66,020.02	96,300.08	32,024.21	\$253,986.46
Total Expenses	\$2,683,751.72	\$2,467,598.18	\$1,721,776.69	\$1,536,010.95	\$8,409,137.54
NET OPERATING INCOME	\$2,614,032.14	\$ -1,746,162.10	\$ -290,030.36	\$1,273,068.09	\$1,850,907.77
Other Income					
Interest Earned	192.61	127.69	12.37	9.44	\$342.11
Other Ordinary Income	0.00	79.32	1,206.44	6,134.98	\$7,420.74
Total Other Income	\$192.61	\$207.01	\$1,218.81	\$6,144.42	\$7,762.85
Other Expenses					
Unrealized Gain or Loss	0.00	0.00	0.00	0.00	\$0.00
Miscellaneous	167.00				\$167.00
Total Other Expenses	\$167.00	\$0.00	\$0.00	\$0.00	\$167.00
NET OTHER INCOME	\$25.61	\$207.01	\$1,218.81	\$6,144.42	\$7,595.85
NET INCOME	\$2,614,057.75	\$ -1,745,955.09	\$ -288,811.55	\$1,279,212.51	\$1,858,503.62